

**February 15, 2018**

## North Texas SHARE & Value-Added Services

### Presenters:

Sara Harris

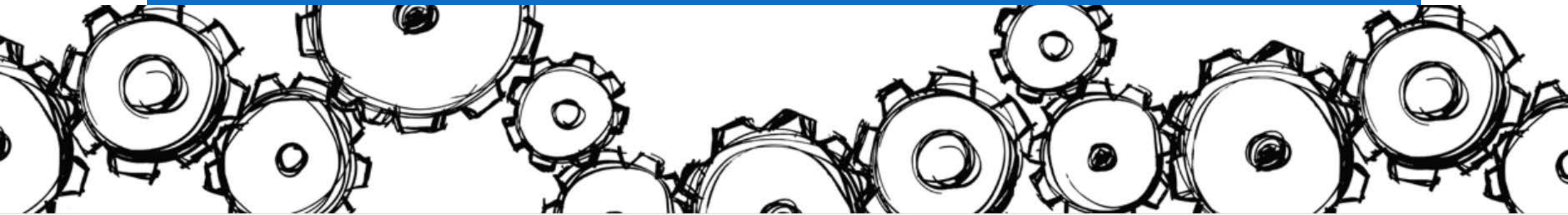
Sr. Projects Manager

NCTCOG

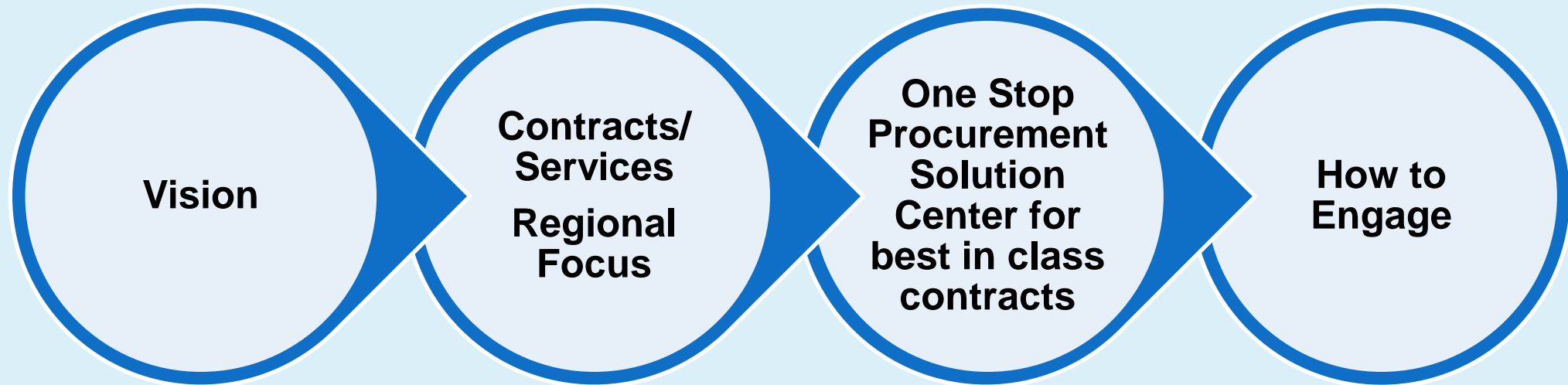
Craig Johnson

Projects Supervisor

NCTCOG



# AGENDA



# North Texas SHARE Vision

- Initiatives designed to solve a common need of many organizations
- Defined by members – Delivered by COG
- Solution design with pilot participants to establish standardized approach to solve common needs (80/20 rule)
- Administered by single entity, yet leverage the purchasing power of many



# SHARE Contracts - Successful Initiatives

- Other Post Employment Benefits (OPEB) Actuarial Services
- Electronic Warrant Payment (EWP) Services
- Temporary Staffing Services
- Pavement Analysis Services
- Early Childhood Education/Curricula
- Talent Management Software Solutions
- Value-Added Offerings and National Contracts

# National Contracts

## Partnerships

- Established a partnership with National Joint Powers Alliance (NJPA) and are continuously researching a variety of national contracts to cover common commodities and services identified as a need in the region

## Why NJPA?

- Public sector entity that leverages the purchasing power of 50,000 member agencies nationwide
- Focus on cooperative contracts to serve local government, education and non-profit sectors
- Ability to consolidate regional spend to further drive competitive pricing within regional markets
  - Participating SHARE entities benefit with greater volume discounts
- This agreement does not require exclusivity, meaning NCTCOG can partner with other national cooperatives that meet the need of the region

# NJPA Contract Offerings

## STAPLES®

- Office Supplies
- Janitorial Services
- Furniture

## GRAINGER®

- Facility & Maintenance Repair and Operations
- Public Safety Equipment



- Tractors, Utility Vehicles & Construction Equipment
- Construction & Agricultural Equipment



- Technology, Security & Communication Solutions

# NJPA Contract Offerings



- Packaging Services
- Printing, Copying, Faxing
- Mailbox Services

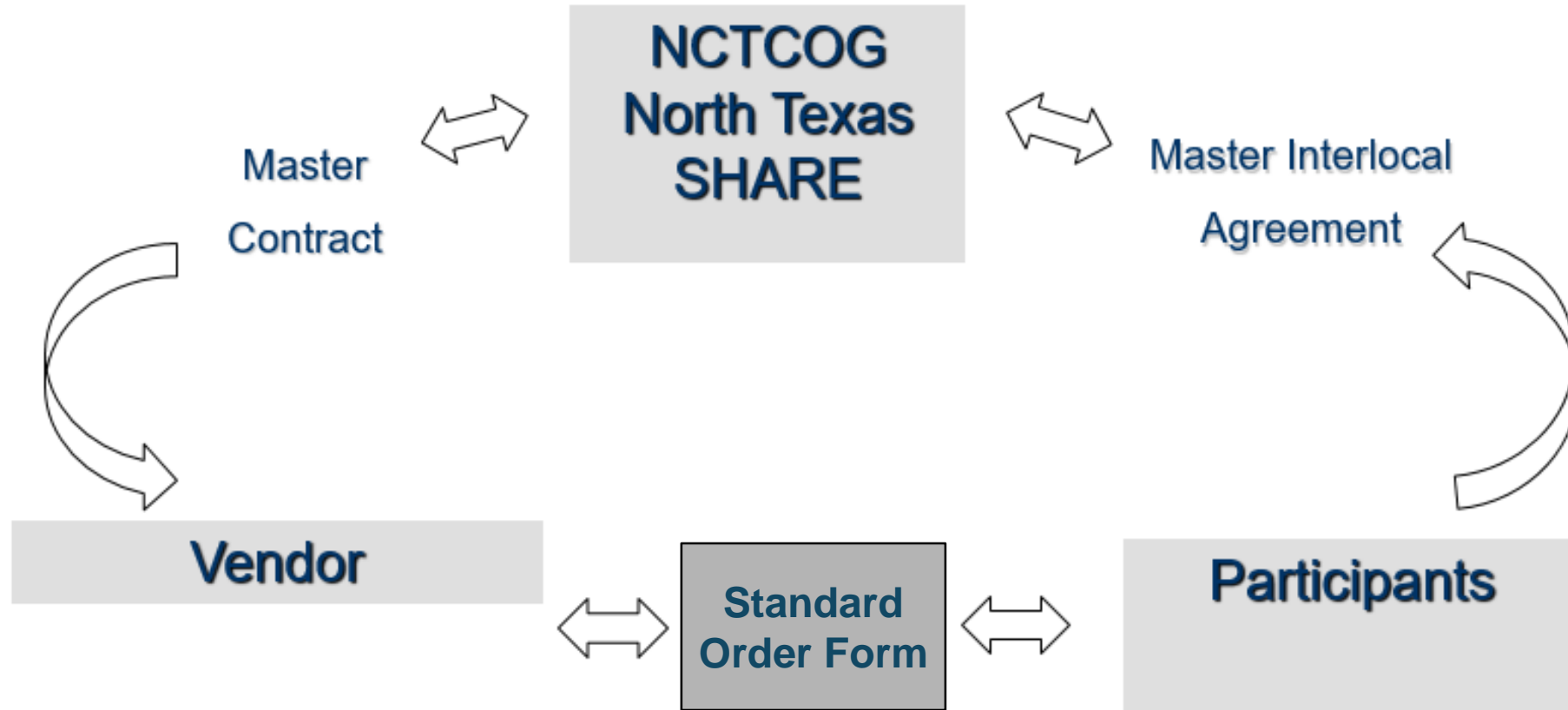


- GPS Vehicle Tracking
- Fuel Cards



- Parts and accessories
- Auto-body & paint products
- Service items

# How do Participants Access a Contract?



*Greater Participation = Better Rates for Everyone*



- **Review & Contract Vetting Process**

- Conduct high level review of cooperative organization's fundamental procurement & contracting processes
- Review for legal sufficiency, approach with various funding sources & process for participation
- Ensure access to procurement materials (RFP, ITB, etc) and review contract dates, terms, renewal options
- Review procurement for compliance with local/state & federal requirements







*\*Participating entities are advised to review funding source requirements prior to purchasing from any cooperative contract*



# Staffing Services – Sample Request Process

## North Texas SHARE website

[http://www.northtexasshare.org/SHARE\\_partners/temporary\\_staffing/](http://www.northtexasshare.org/SHARE_partners/temporary_staffing/)

		 AppleOne
		

### Request by Category

Accounting/Finance Services  
Administrative/Clerical Services  
Customer/Community Services  
General Labor/Maintenance Services  
Planning and Program Management Services  
Professional/Management Services  
Technical Services

### Request by Vendor

- All requests are sent directly to the staffing service and they respond to your organization with resumes within 2 business days
- Zero conversion fees after a temporary staff member has worked a minimum of 520 hours (better than the industry average)

# Pavement Analysis – Service Menu Sample



			MAXIMUM PRICE PER TIERED GROUP			
	<u>Description:</u>	<u>Unit</u>	<u>Unit Base Cost \$</u>	<u>Unit Cost (\$)</u> <u>0-200 Lane Miles</u>	<u>Unit Cost (\$)</u> <u>201-700 Lane Miles</u>	<u>Unit Cost (\$)</u> <u>701+ Lane Miles</u>
1	Automatically and continuously measure pavement cracking, texture, rutting, width, and pavement type	Lane Mile <sup>1</sup>		\$35	\$35	\$35
2	Collect pavement surface distress through automated means	Lane Mile <sup>1</sup>		\$40	\$40	\$40
3	Provide a digital condition rating system to collect user defined severity/extent based pavement distresses and pertinent roadway attributes to accommodate a standardized approach to collecting data	Lump Sum	\$4,500			
4	Collect dual-wheel path roughness data to International Roughness Index standards	Lane Mile <sup>1</sup>		\$5	\$5	\$5
5	Roadway information that shall be collected and provided to the Participant at a minimum includes items a. through i. in Roadway information <sup>3</sup>	Lane Mile <sup>1</sup>		\$5	\$5	\$5

## Learn. Excel. Inspire.

TDI strives to provide high quality training to local governments to contribute to their success.

Select an Academy to view our training opportunities.

[northtexasdi.org](http://northtexasdi.org)

Contact:

Mandy Collett

Learning & Development Supervisor

817-695-9225

[northtexasdi@nctcog.org](mailto:northtexasdi@nctcog.org)



# TDI Services

- Curriculum based around Industry “Academies” offering structured coursework/certification (911, RPA, etc) as well as individual courses
- Online training options available for variety of professional development and technical training
- Emerging Leader training programs
- Flexible LMS Options to meet organizational needs



# SHARE Current & Upcoming Solutions

- Incident Management Software
  - Intent to Award in process (February)
  - Police Department
- Early Flood Warning Detection Software
  - Regional/Shared Technology Partnership project with Environment & Development and the Trinity River Common Vision Members
  - Contract to NCTCOG Executive Board (February)
- PVS-14 Night Observation Devices (February)
- SMART U-Bill Business Solutions
  - Research phase of program options

## North Texas SHARE Contact Information

**Sara Harris**

Sr. Projects Manager

817.704.5673

**Craig Johnson**

Projects Supervisor

817.695.9186

## Email/Website Info

**North Texas SHARE**

[northtexasshare.org](http://northtexasshare.org)

[northtexasshare@nctcog.org](mailto:northtexasshare@nctcog.org)

**Training & Development Institute**

[northtexasstdi.org](http://northtexasstdi.org)

[northtexasstdi@nctcog.org](mailto:northtexasstdi@nctcog.org)