

2018 Conference and Tradeshow

Houston, Texas March 26 – 29

Marriott Marquis Houston Downtown

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Public Private Coordination for Managed Parking

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Parking Technology







Integrated Parking Solution



Sears - Clayton Lane Mixed Use Development



Collaboration from Planning to Operation





Public Private Engagement City of Fort Worth Municipal Parking Fund





Municipal Parking Fund - Overview

<u>Municipal Parking Fund – Enterprise Fund</u>

Surplus driven fund: Operates via Revenue differential relative to total cost.

Operational Areas	Sub-Units & Function	Primary Goals
Public Right of Way	Commercial Loading, Valet Permits, Meter Leases, On Street Meters, Residential Parking	Turnover; Access; Control
Convention Center Garages	Transient, Events, Valet, Commercial Retail Space	Turnover; Process Speed; Ease of Access
Employee Parking	Surface Lots, Disabled Parking, City Vehicles, Permits	Availability; Customer Service; Access
Will Rogers Memorial Parking System	Transient, Events, RV/Trailer	Customer Service; Process Speed; Access
Compliance	Regulation	Information Sharing; Turnover

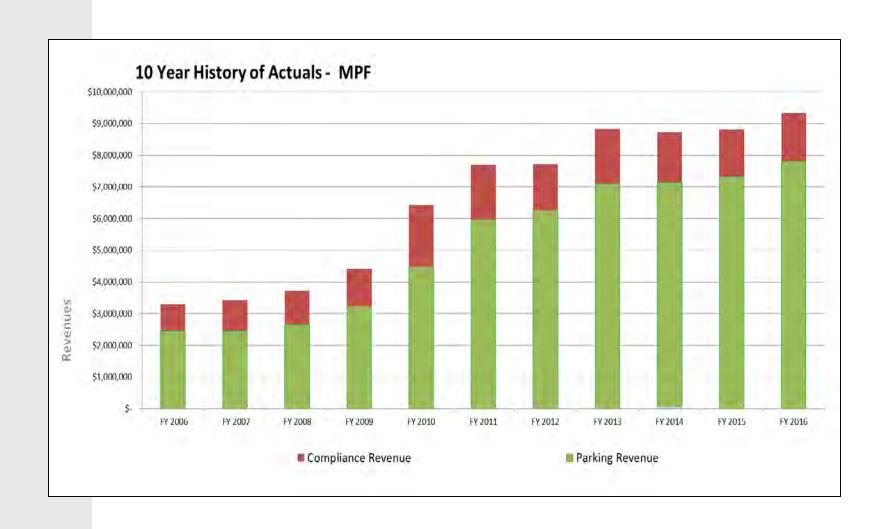


Challenges

Operational Areas	Challenges	Opportunities
Public Right of Way	Congestion & Limited Access; limited labor resources	Access Options; Policy Change
Convention Center Garages	High Operational cost; labor content %; Access/Pay Options; Transaction Process speed vs Demand	Automation & Controls; Multiple Pay Options Variation in Pay Process & new Tech
Employee Parking	High customer service req; Limited labor & high L/cost & req; transaction cycle time	Improve Technology; CFW Financial Systems
Will Rogers Memorial Parking System	High operational cost; hi labor cost; Access/ Pay Options; Transaction process speed vs D	MultiPay & Cust Options; Variation/Pay Process
Compliance	Limited resources; high labor content %, Manual Process; Customer focus	More Tech; More Tools Improved Communications

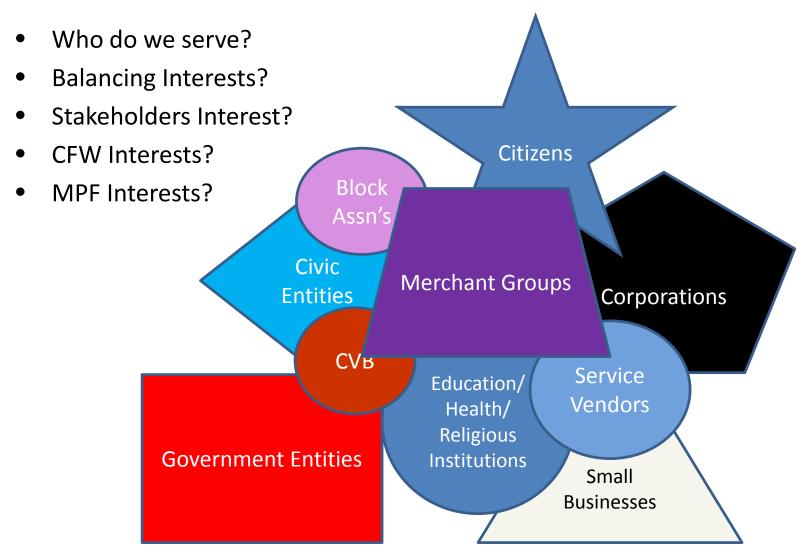


10-Year Revenue Growth





Constituents





Key Needs Constituents

Citizens

Access, Cost, Value, Consistency

Merchant Groups

Greater Turnover, Improved Customer Service, Enforcement

Civic Entities/ Institutions

Residential Parking, Time restricted parking, Enforcement

Utility & Service Vendors

Right of way access, Speed of delivery, process improvement

Corporations

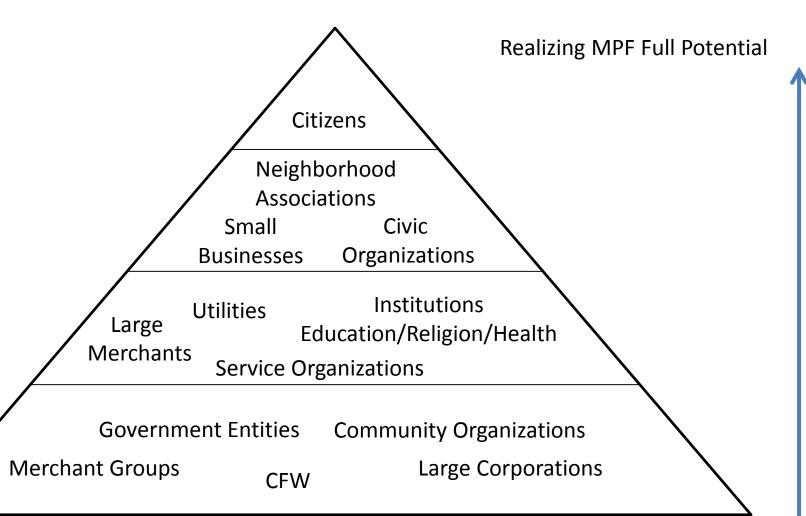
Safety, Ease of Access

Small Businesses

Park Time, More Spaces, Commercial service access, Turnover



Hierarchy of Needs



Meeting MPF Core Needs



Prioritization Process

Change Drivers

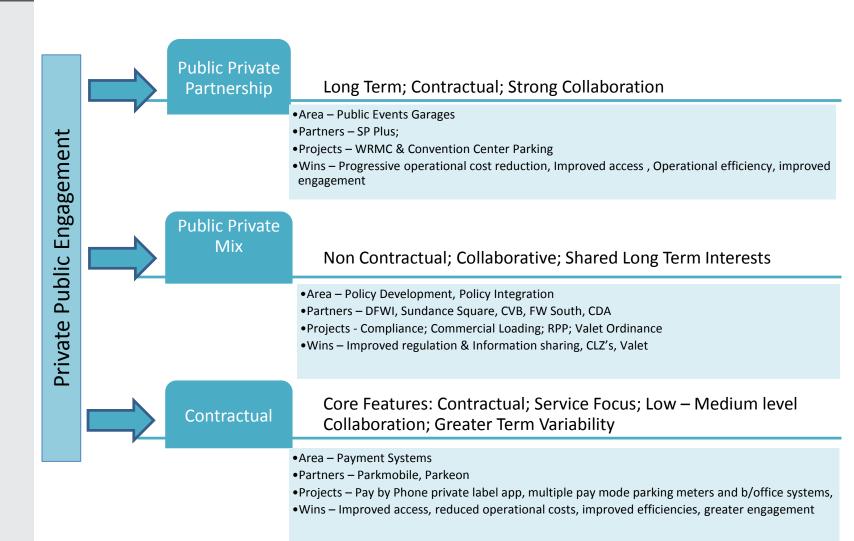
- Stakeholder needs
- MPF needs (Enterprise Fund Cost, Quality, Delivery Focus)
- CFW Overview & Impact Planning Requirements
- Growth

Consensus Needs

- Easier Access
- Improve Transaction Process Time
 - Internal and External
- Turnover
- Delivering Information in real time



Public Private Engagement





Typical Engagement Process Events

Public Private Mix Model – Corporate Entities, CFW Departments/Divisions, Merchant Groups, Community Membership Organizations

- Working meetings Emerging Issues/ Solutions Focus (Idea Floating) Month to month
- Impromptu Meetings Address Immediate Issues Daily/Weekly
- Issues Committees Eg. Valet ordinance change involving multiple related entities (Hotel Association, Restaurant Association, Community Merchants) - End to End development on one issue
- Presentations of plans and buy in from Stakeholder Groups
- Procurement Process Selection Committees
- Review & Buy in of Plans to be addressed via Council Action
- Ramp up Plans & Kick Off Events
- Greater Engagement & Improvement Plans



Next Steps

Potential implementation of a Guidance/Occupancy/Events App

- Touches all Points from Consensus needs
 - Easier Access
 - Improve Transaction Process Time
 - Internal and External
 - Turnover
 - Deliver Information in real time
- Improvement on all key points above
- Involvement at all levels, Individual citizen, individual merchants, merchant groups, Private Parking Operators, Events Private & Public
- May enable maximization of public and private spaces to all parties in one place which in turn can lead to further minimization of parking requirements diverting scarce resources to other projects



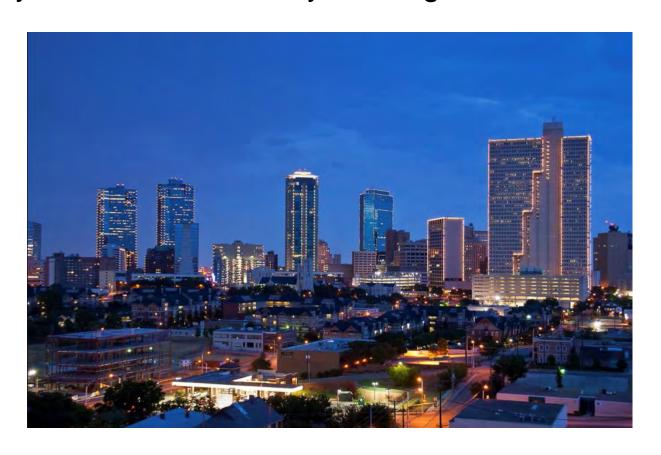
Issue: Delivery to All

- What we have learned from use of payment systems
- There are significant issues with <u>delivery of information</u> Fort Worth Data shows
 - 18% share of total parking meter revenue by pay by phone
 - 34% share via credit/debit card use
 - 48% share via coin use
 - 80/20 IOS user advantage in Pay by phone use;
 - Smartphone users shows 80/20 Android advantage
 - Smartphone penetration USA 77%
 - Significant portion of Android population untouched; Non-Credit card/ no Smart phone users untouched
- Significant opportunity for combined partnership team to effectively deliver information faster, more consistently to all stakeholder segments





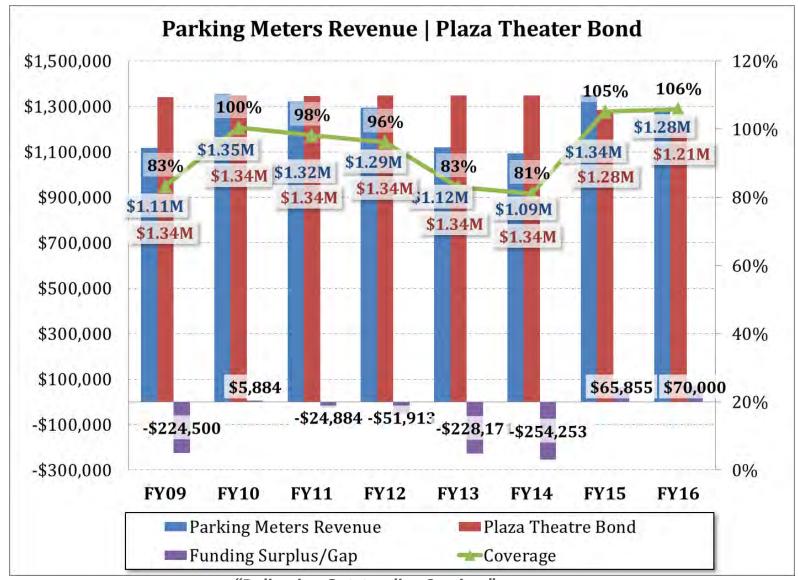
Public Private Partnerships City of El Paso Saturday Parking Meter Revenues





Title 12 (Vehicles and Traffic)

Plaza Theater Bond





Ordinance Background

Title 12 (Vehicles and Traffic)

- In an effort to promote downtown shopping, and spur business, the Council entered into the "Free Saturday" parking program in 2013.
- In the Fall of 2016, the Central Business Association and Downtown Management District agreed to end the "Free Saturdays" and use the Saturday revenue to fund downtown projects.



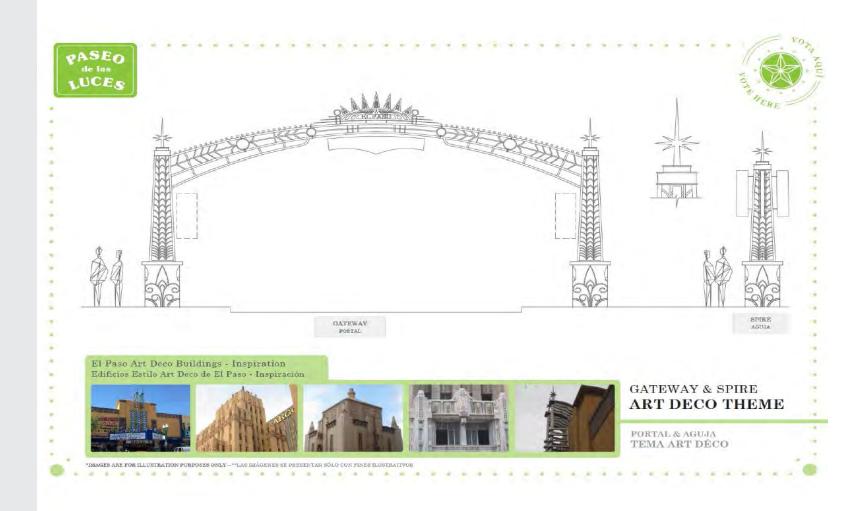
Action

- The Central Business Association and Downtown Management
 District are in favoring of removing the "Free Saturday Parking" at
 downtown meters.
- "the CBA fully supports removing the free parking from downtown parking meters on weekends, and appropriating the new revenues first for the Paseo de Las Luces project downtown, and when that project is finished, to appropriating said funds for other downtown improvement and revitalization projects, and/or to maintenance of the Paseo de Las Luces. Stated differently, the CBA wants to make sure that the revenues generated downtown by the change in weekend parking, stay downtown."













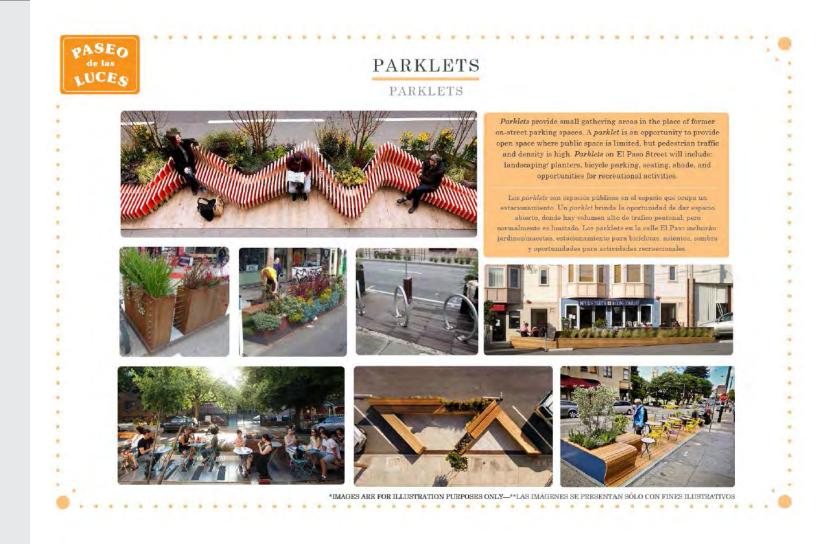














City- University of Texas at El Paso P3 Partnership



"Delivering Outstanding Services"

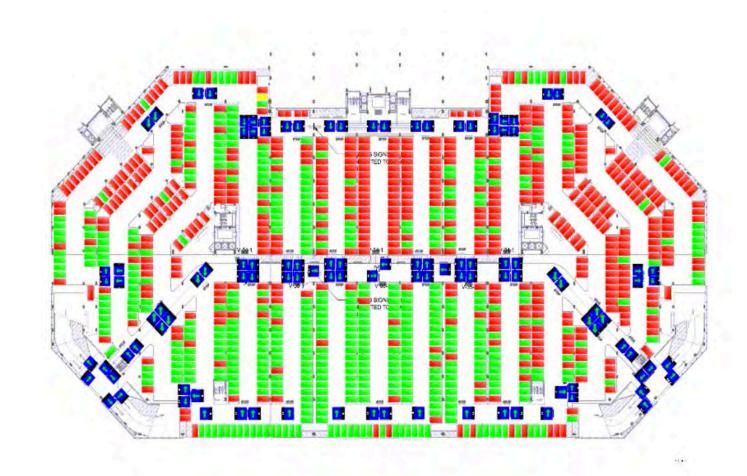


Technology – Individual Parking Guidance





Technology – Analytics



Questions?

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