



Supporting Aerospace, Aviation & Defense Businesses in Texas

TEXAS
WORKFORCE SOLUTIONS

A proud partner of the  AmericanJobCenter network

Doing Business in Texas

TWC offers several resources to employers help you maximize your Texas workforce

- **Hiring Assistance**
- **Training Grants & Apprenticeship Support**
- **Labor Market Information**
- **Potential Tax Credits**





Customized Training for Texas Employers

- **The purpose of SDF is to assist businesses by financing the design and implementation of customized job-training programs.**
- **Grants awarded in partnership with a business, business consortium, or trade union**
- **Up to \$500K per business with a target average cost of \$2K per trainee**

Collaborative Partnerships

Eligible applicants include **community or technical colleges, the Texas A&M Engineering Extension Service, or workforce development boards**. They manage of the grant and partner with the business to develop a comprehensive, customized training program.

- **The business partner** stays actively engaged throughout the project
 - Provides the necessary information and documentation required for reporting
 - Signs a Memorandum of Understanding (MOU)
 - Meets the prevailing wage threshold as determined by the local workforce board area
- **TWC** provides technical assistance throughout the process
 - Provides subject-matter expertise while building the project
 - Provides funding for the project



SKILLS

For Small Business

The SSB program is a way for small businesses to get their new and existing employees up to speed

- **Businesses with fewer than 100 employees.**
 - **Up to \$1,800 per new hire and up to \$900 per incumbent worker for tuition and fees**
 - **Training must be for full-time employees**
 - **Training must be selected from courses offered by a Texas public community or technical college**





High Demand Job Training

The HDJT program supports collaborations between local workforce development boards and Type A or Type B economic development corporations

- **Boards partner with local EDCs**
 - The EDC uses its economic development sales taxes for high-demand job training and other workforce related activities.
- **TWC supports partnership through funding**
 - TWC will provide up to \$150,000 as a match to local economic development sales tax funds.



Texas Industry Partnership

The TIP program targets skills gaps and ensures a talent pipeline is available to address regional industry needs.

- **Businesses Partner with Boards**
 - Private employers, corporate foundations, and 501(c)6 organizations can collaborate with local workforce development boards to apply for funding
- **TWC Supports Partnership**
 - TWC will provide up to \$150,000 as a match for workforce-related activities including occupational job training.





Funding to purchase/install equipment necessary for career and technical education courses

- Available to public community, state and technical colleges, school districts, and open-enrollment charter schools
- Programs must lead to a license, certificate, or post-secondary degree in a high-demand occupation
- Grants are awarded annually based on a competitive process

Lone Star Workforce of the Future Fund

The goal of the Lone Star Workforce of the Future Fund is to ensure that the Texas workforce is capable of filling entry- to mid-level jobs in high demand occupations.

How?

- By transitioning underemployed or unemployed individuals into well-paid careers

Eligible Applicants:

- Public junior college, Public technical institute, Nonprofit Organization

Fund Usage:

- Curriculum development, Instructor fees and certifications, Training materials, Work-related expenses, Work-based experience stipends, Support services, Administrative costs



Registered Apprenticeship

Registered Apprenticeship is an employer-driven talent development model that combines on-the-job learning with related classroom instruction. Apprentices earn and learn at the same time. It is a proven solution for businesses to recruit, train, and retain highly skilled workers.



PAID JOB

Apprentices earn a competitive wage from day one



EDUCATION

Structured learning and on-the-job training help apprentices advance professionally



CREDENTIALS

Upon completion apprentices receive a national, industry recognized credential

Questions?

Thank you!

Mary York, TWC Director of Outreach & Employer Initiatives
mary.york@twc.texas.gov



OFFICE OF THE GOVERNOR

TEXAS ECONOMIC DEVELOPMENT & TOURISM

North Texas UAS Safety & Integration Task Force

September 26, 2023



ABOUT EDT

OFFICE OF THE GOVERNOR

TEXAS ECONOMIC DEVELOPMENT & TOURISM



**Business &
Community
Development**

**Economic
Development
Finance**

**Texas
Workforce
Investment
Council**

**Texas Music
Office**

**Travel
Texas**

**Texas Film
Commission**

The Texas Economic Development & Tourism Office (EDT) promotes the state of Texas as a leading global business location and premier travel destination.



**TEXAS ECONOMIC
DEVELOPMENT
& TOURISM:
OUR MISSION**

*To positively impact
the economic
prosperity of Texas*

Market and promote Texas as a premier business location & tourist destination

Facilitate new jobs and investment through the location, expansion and retention of national & international investment

Administer state incentive programs for business and community development

Provide businesses assistance exporting products & services to international markets

Serve as a central source of economic research

Establish strategies to address economic growth in targeted industries

BUSINESS & COMMUNITY DEVELOPMENT

BCD focuses on the creation of new jobs and investment through domestic and international business recruitment, expansion and retention; increasing Texas exports; and small business development and entrepreneurship.

- Business Recruitment
- Business Retention & Expansion
- Regional Offices
- Small Business & Permit Assistance
- Economic Research
- International Trade
- Marketing & Promotion



AW TEXAS GROUND BREAKING CEREMONY NOVEMBER 4, 2019 AW TEXAS



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BUSINESS DEVELOPMENT

The Business Development team promotes Texas as the premier business investment destination and assists with the expansion and relocation of companies to the state. Project managers coordinate the site selection process and connect businesses with the resources needed to be successful in Texas.

- Recruitment of prospective businesses
- Project management
- Site selection assistance



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INDUSTRY ENGAGEMENT & BUSINESS RETENTION

The Industry Engagement and Business Retention team assists in identifying and locating resources, programs and contacts necessary for businesses and communities to foster the growth, development and retention of industries and industry clusters in Texas. Industry Specialists serve as liaisons to industry allies statewide, including the private sector, trade and professional organizations, and other local and regional economic development stakeholders.

Initiatives:

- Business retention
- Industry engagement and outreach
- Industry cluster research
- Subject-matter expertise
- Office of Aerospace & Aviation
- Governor's Broadband Development Council



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INTERNATIONAL BUSINESS & TRADE

The International Business and Trade team helps Texas companies looking to do business internationally. The team also assists foreign companies that are looking to expand or relocate to the Lone Star State.

Initiatives:

- Governor's Export Assistance Program
- State Trade Expansion Program (STEP) grants

State of Texas Mexico Office (STMO)

STMO markets Texas as the premier business investment destination for Mexican companies looking to invest in the state. STMO also assists Texas businesses wishing to export to Mexico.



Israel Energy Trade Mission 2019



FabTech 2018 Trade Show | Atlanta, GA



Mobile World Congress America 2018 | Los Angeles, CA



Hannover Messe 2019 Trade Show | Germany



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TEXAS ECONOMIC DEVELOPMENT MODEL



The State of Texas' economic development model provides decentralized and local control to Economic Development Organizations (EDO).

COMMUNITY RELATIONS

The Community Relations team represents the office in five regions around the state. The Regional Representatives communicate directly with the local governments and stakeholders to assist with increasing economic development capacity, organize workshops and provide stakeholders with updates on state programs and resources.

Regional Representatives:

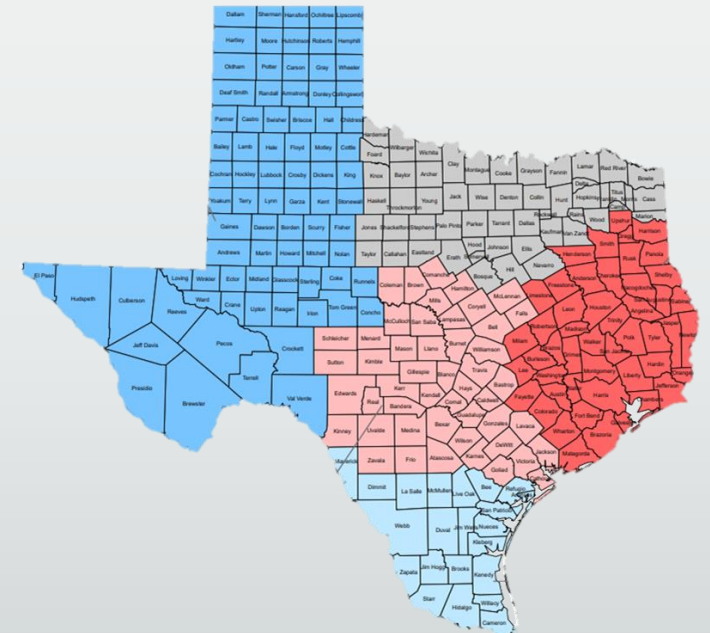
West – Chandra Eggemeyer

North – Janie Havel

Central – Riccardo Canova

East – Betty Russo

South – Mallory McCoy



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RESEARCH & ECONOMIC ANALYSIS

Research & Economic Analysis supports all areas of EDT. The team is responsible for data mining, industry analysis and GIS mapping in support of business and community development efforts. Research Specialists conduct research and coordinate and disseminate economic development data, reports, trends and analysis.

Research collects data and produces:

- Texas economic overviews
- FDI in Texas analysis
- Texas industry profiles
- Workforce reports
- Texas rankings
- Business climate comparisons
- Specialized reports
- Governor's Cup data aggregation



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OFFICE OF SMALL BUSINESS ASSISTANCE

The Office of Small Business Assistance serves as the principal resource for small businesses and entrepreneurs in Texas. The team provides opportunities for effective education, training, management and technical assistance to entrepreneurs and small businesses in the state. The office is a comprehensive clearinghouse of resources to help entrepreneurs and small business owners start, grow and sustain their businesses.

- Governor's Small Business Summits and Webinar Series
- The Governor's Small Business Resource Portal
- Small Business Handbook
- Research and studies
- Technical business assistance



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BUSINESS PERMIT OFFICE

The Business Permit Office assists businesses of all sizes in navigating Texas' permitting, licensing and regulatory environment and aids in resolving permitting issues that arise.



- Ombudsman/liaison for permitting and licensing assistance
- Comprehensive Texas permit guide by business type

gov.texas.gov/business/page/business-permits-office

MARKETING

The Marketing team coordinates outreach and communication efforts for BCD, promoting Texas as the best place for business. The team manages all online platforms, produces promotional materials and compiles reports for all BCD needs.

Content Produced:

- Industry Reports & Publications
- Trade Show & Event Marketing
- Monthly Newsletters & Agency Updates
- Web & Social Media Content



Social Media Channels Managed:



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Social Networks



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Twitter Facebook LinkedIn Instagram YouTube @TexasEconDev

ECONOMIC DEVELOPMENT FINANCE

ED Finance provides globally competitive, cost-effective financial tools and incentives to support and facilitate business expansion and relocation to Texas, ensuring Texas communities and businesses have access to capital for economic development purposes.

- Texas Enterprise Fund
- Texas Enterprise Zone Program
- Product Development & Small Business Incubator Fund
- Event Trust Funds
- Spaceport Trust Fund
- Governor's University Research Initiative (GURI)
- Major Events Reimbursement Program



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**Information
Technology**



**Advanced
Manufacturing**



**Petroleum
Refining & Chemical
Products**



**Biotechnology
& Life Sciences**

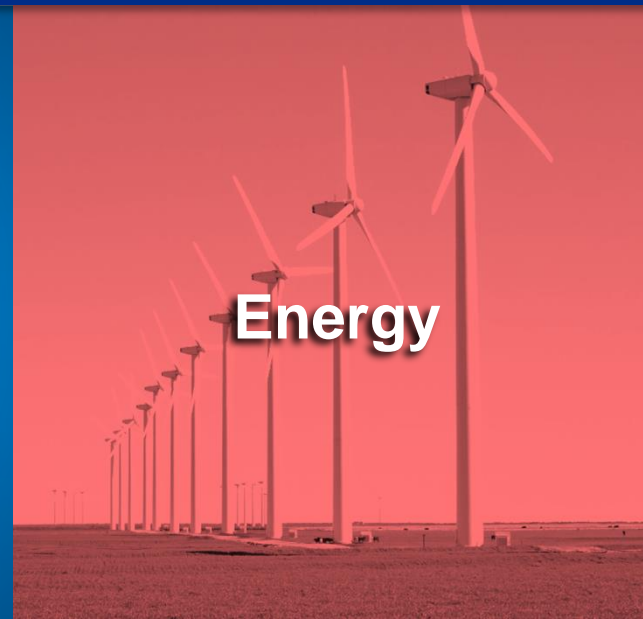
TARGETED GROWTH INDUSTRIES IN TEXAS



**Corporate
Services**



Creative

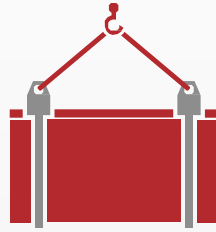


Energy



**Aerospace,
Aviation
& Defense**

AEROSPACE, AVIATION & DEFENSE



Texas ranks #2 in the nation for aerospace products & parts exports valued at approximately \$8.43 billion.



The share of the Texas workforce employed in aerospace manufacturing is 4x greater than national average.



An estimated \$22 billion in annual economic impact is attributable to the aerospace industry.



Texas' 15 active military installations have a \$114.4 billion impact on the state economy.



After a nationwide search, Texas was selected for the U.S. Army's Futures Command headquarters.



Texas universities dedicated more than \$1.9 billion to aerospace research since 2015.



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AEROSPACE, AVIATION & DEFENSE



The aerospace, aviation
And defense sector directly
employs nearly **138,000**
Texans.



18 of the 20 largest
aerospace companies
have operations in Texas.

Q3 2021

Industry Sector	Establishments	Employees	Wage
NAICS 3364 Aerospace product & parts manufacturing	266	48,053	\$108,420
NAICS 481 Air transportation	504	61,708	\$101,712
NAICS 4881 Support activities for air transportation	849	23,825	\$72,488
NAICS 5174 Satellite telecommunications	66	845	\$118,872
NAICS 611512 Flight training	164	3,223	\$82,524
Total	1,849	137,654	
Weighted Average			\$98,652



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AIRPORTS

CONNECTION TO MAJOR MARKETS

In Texas, more than 380 airports, including 26 commercial airports, make up the second-largest state airport system in the U.S.

Texas is home to six of the top 50 busiest airports in the country, by annual passengers boarded.

Texas has more airports than any other state, two international airline headquarters and a major hub for a third.



MAJOR AEROSPACE & AVIATION COMPANIES IN TEXAS

Select firms with engineering, manufacturing or maintenance facilities in the state.



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INCENTIVES & FINANCING

INCENTIVES & FINANCING

COMMUNITY INCENTIVES

- Local funding to business-related infrastructure and recruitment, equipment, land and economic development purposes
- Property tax abatements
- Permitting fee waivers
- Local cash grants and agreements
- Type A and Type B funding
- Chapter 380/381 agreements

TAX INCENTIVES

- Texas Enterprise Zone Program
- Manufacturing Exemptions
- Freeport Exemptions
- Pollution Control Equipment Incentive
- Renewable Energy Incentives
- Defense Economic Readjustment Zone Program
- Research & Development Tax Credit
- Data Center Tax Incentives
- Business Relocation Tax Deduction
- Economic Development & Diversification In-State Tuition for Employees
- Texas JETI Act (Chapter 403) - NEW

GRANTS

- Texas Enterprise Fund (TEF)
- Skills Development Fund
- Self-Sufficiency Fund
- Governor's University Research Initiative (GURI)
- Spaceport Trust Fund
- Cancer Prevention & Research General Obligation Bonds
- The Defense Economic Adjustment Assistance Grant Program (DEAAG)
- The Texas Semiconductor Innovation Fund (TSIF) - NEW

FINANCING

- The State of Texas Industrial Revenue Bond Program (IRB)
- The Texas Military Value Revolving Loan Fund (TMVRLF)



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COMMUNITY INCENTIVES

Texas and local communities offer a variety of tax incentives and innovative solutions for businesses expanding in or relocating to Texas. The following incentives are the most commonly applied offerings.

☑ *Local funding to business-related infrastructure and recruitment, equipment, land and economic development purposes.*

☑ *Property tax abatements*

☑ *Permitting fee waivers*

☑ *Local cash grants*

TAX INCENTIVES

Texas Enterprise Zone Program: State sales and use tax refunds to promote job creation and investment that will assist economically distressed areas of the state.

Manufacturing Exemptions: State sales and use tax exemptions for tangible property, natural gas and electricity.

Freeport Exemptions: Tax exemption for certain goods that enter and leave Texas within 175 days.

Pollution Control Equipment Incentive: Tax exemption for property that is for pollution control purposes.

Renewable Energy Incentives: Tax exemptions and deductions for solar, wind, ethanol and biodiesel.

Defense Economic Readjustment Zone Program: A tax refund program for business recruitment and job creation in adversely impacted defense-dependent communities.

Research & Development Tax Credit: Gives companies a choice between a franchise tax credit and a sales tax exemption for materials, software, and equipment used for R&D purposes.

Data Center Tax Incentives: Allows qualifying data centers to receive sales and use tax exemption on tangible personal property.

Business Relocation Tax Deduction: Allows a company relocating its headquarters from out of state to Texas to deduct relocation and moving expenses from their margin when calculating franchise tax liability.

Texas JETI Act (Chapter 403): A new competitive economic incentive program to attract large-scale economic development projects, bringing new capital investment and creating new, high-paying jobs in Texas communities.



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INCENTIVES & FINANCING

GRANTS

From public infrastructure projects in non-entitlement communities, to cancer research and laboratory facility construction, several types of grants are available to Texas communities, businesses and public universities.

Texas Enterprise Fund (TEF): Texas Enterprise Fund (TEF) is one of the nation's largest "deal closing" funds created to attract businesses and new jobs to Texas.

Skills Development Fund: An innovative program created to assist Texas public community and technical colleges finance customized job training for their local businesses. Grants are provided to help companies and labor unions form partnerships with local community colleges and technical schools to provide custom job training.

Self-Sufficiency Fund: A job-training program that is specifically designed for individuals that receive Temporary Assistance for Needy Families (TANF). The program links the business community with local educational institutions and is administered by the Texas Workforce Commission. The goal of the Fund is to assist TANF recipients become independent of government financial assistance.

Governor's University Research Initiative (GURI): In 2015, Governor Greg Abbott passed legislation to create GURI with the goal to bring the best and brightest distinguished researchers in the world to Texas. GURI is a matching grant program with \$40 million allocated to assist eligible institutions of higher education in recruiting distinguished researchers.

Cancer Prevention & Research General Obligation Bonds: Funding opportunities for promising cancer research and prevention programs.

The Defense Economic Adjustment Assistance Grant Program (DEAAG): A job creation grant program designed to assist defense communities impacted by Base Realignment and Closure (BRAC) activity, or reduction or termination of defense contracts. DEAAG funding is available to local municipalities, counties, defense base development authority, junior college districts and Texas State Technical College campuses, and regional planning commissions representing these communities.

The Texas Semiconductor Innovation Fund (TSIF): A new program which will provide matching funds to state entities and institutions of higher education for semiconductor manufacturing and design projects; and award grants to business entities with an established presence within the state of Texas to encourage economic development related to semiconductor manufacturing and design.



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INCENTIVES & FINANCING

FINANCING

Texas is committed to providing and facilitating funding for companies and communities with expansion and relocation projects in the state. Asset-based loans for companies, leveraged loans to communities and tax-exempt bonds are just a few means of obtaining the capital necessary for a successful project.

The State of Texas Industrial Revenue Bond Program (IRB) provides tax-exempt or taxable financing for eligible industrial or manufacturing projects

The Texas Military Value Revolving Loan Fund (TMVRLF) assists defense communities in enhancing the military value of a military facility in their area. The fund can help defense communities develop job-creating projects and construct infrastructure to accommodate new or expanded military missions resulting from a base realignment and closure decision that occurred in 2005 or later.



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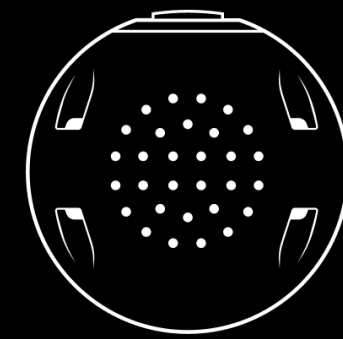
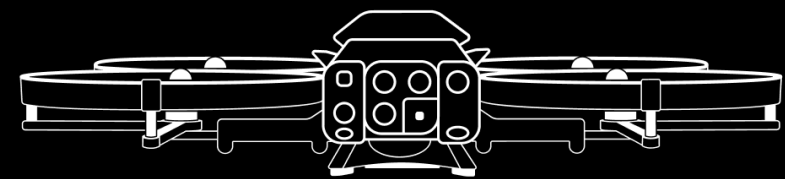
THANK YOU



Joe Magruder
Industry Specialist
Texas Economic Development & Tourism
Office of Governor Greg Abbot
P.O. Box 12428 | Austin, Texas 78711
Direct: 512.475.2209 | Cell: 512.436.4482
Email: joe.Magruder@gov.texas.gov

brinc

Technology in the Service of Public Safety





Route 91 Shooting

OCTOBER 1

LEMUR 2





The ultimate tool
designed for:

De-escalation

Barricades

Negotiations

Hostage Rescues

HazMat Response

Search & Rescue

Bomb/EOD Ops

LEMUR 2

Gain Intel. Make Contact.
De-escalate.



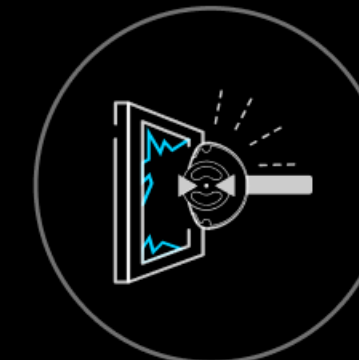
Visual / Night /
Thermal Sensors



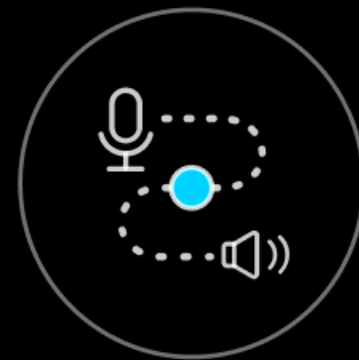
360° Position Hold



Realtime Floor Plans



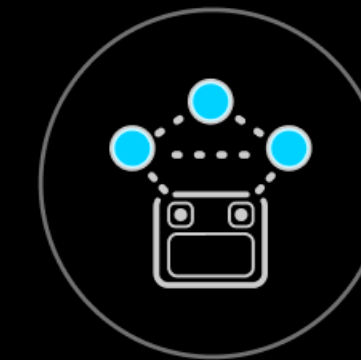
Glass Breaker
Attachment



2-Way Comms



Live Stream Off-site



Mesh Network
Capable

Integrated Microphone

4K Visual Camera

Floodlight With Strobe

3D LiDAR Sensor

Tracking Camera

Night Vision Illuminator

FLIR Thermal Camera

Autonomy Floodlight

Loudspeaker

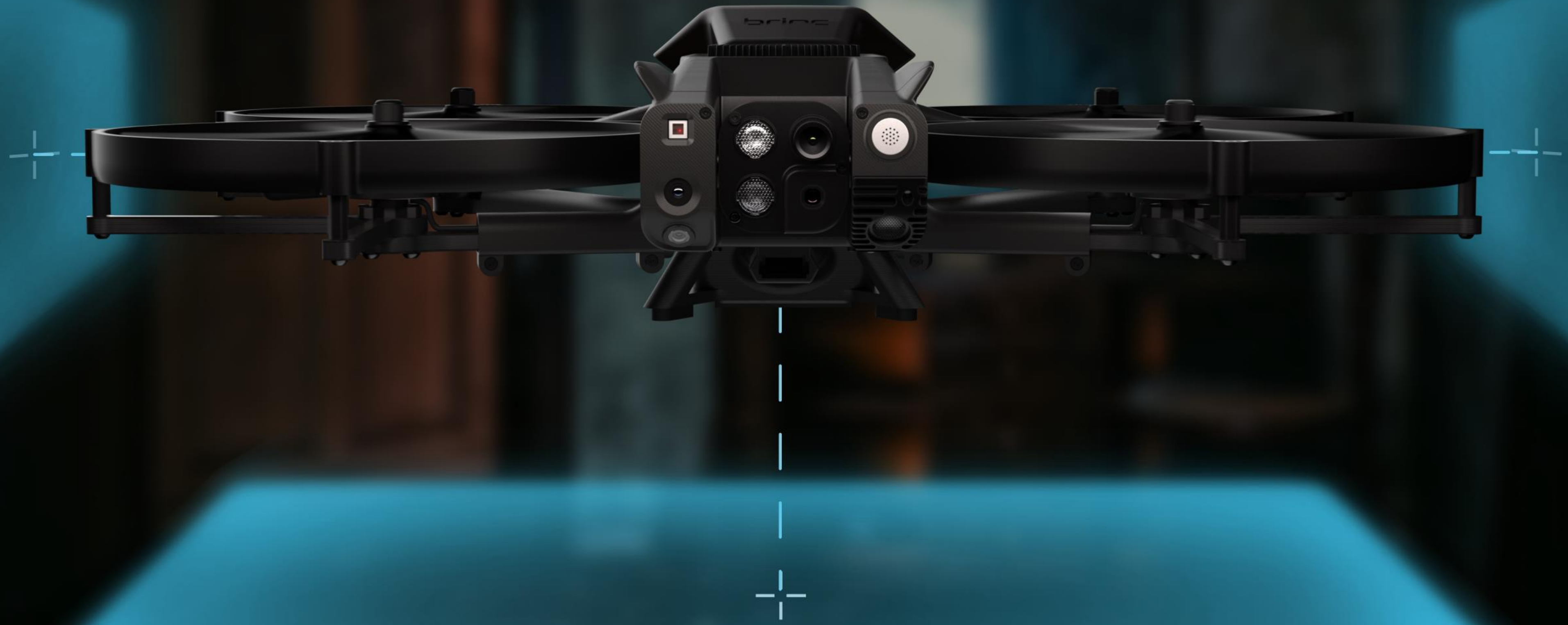




BRINC **W1.0** Autonomy Engine

360° POSITION HOLD

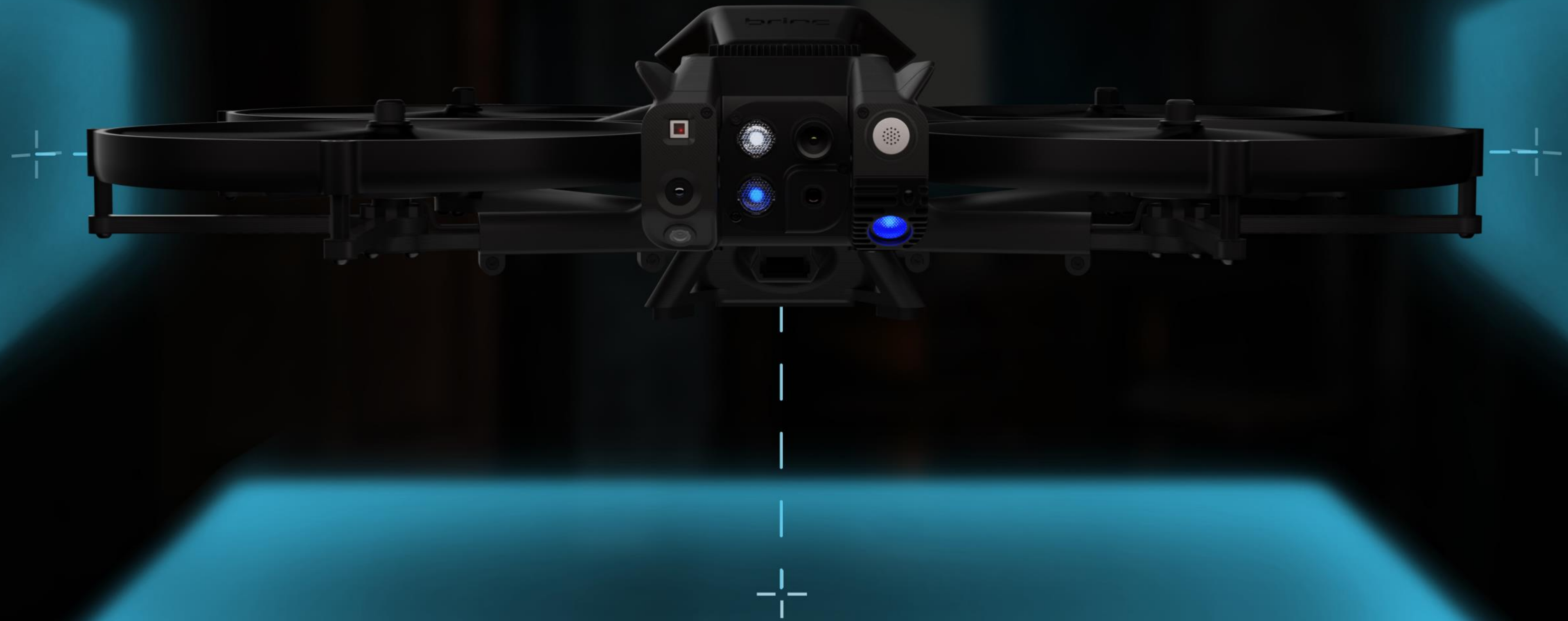
Works in **GPS denied** environments



360° POSITION HOLD

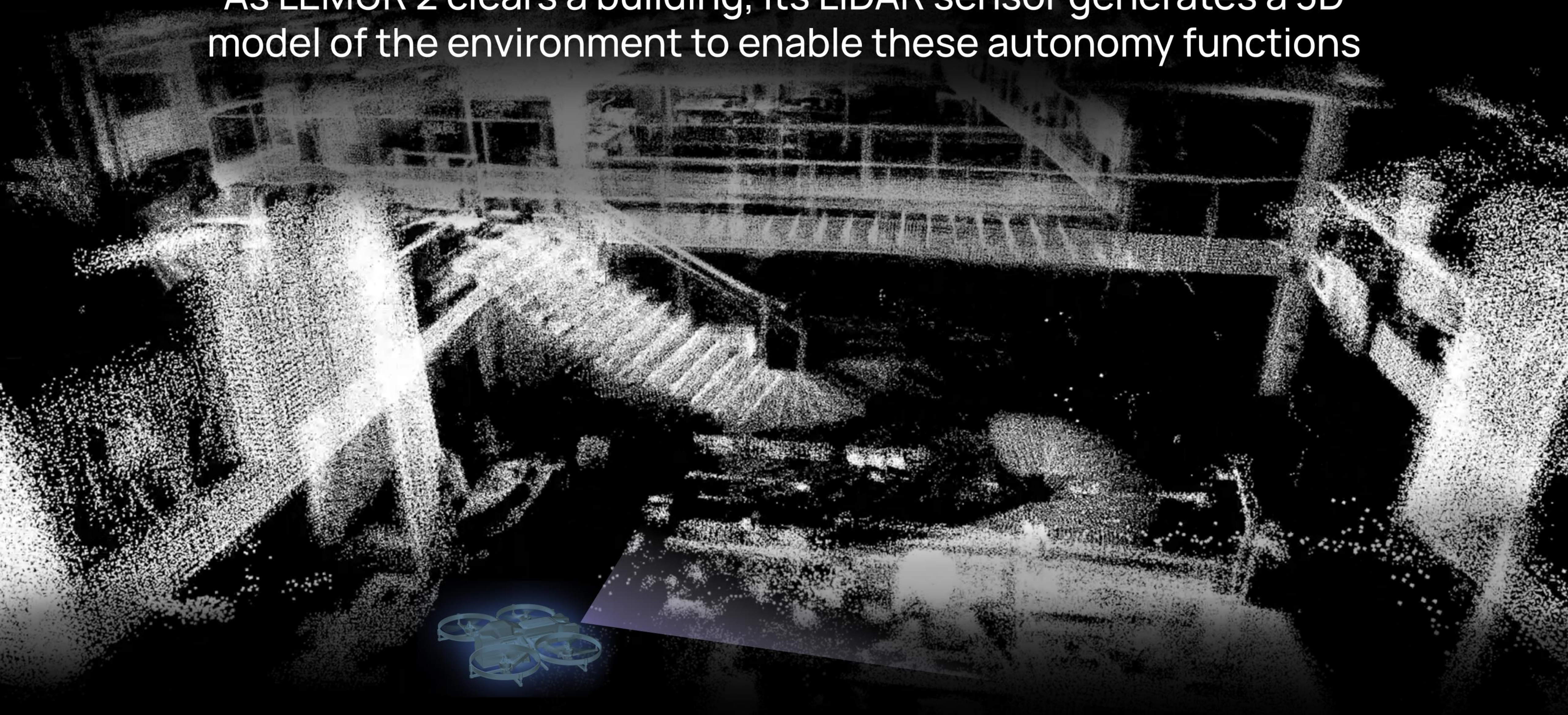
Works in GPS denied environments

Works in **no light** environments



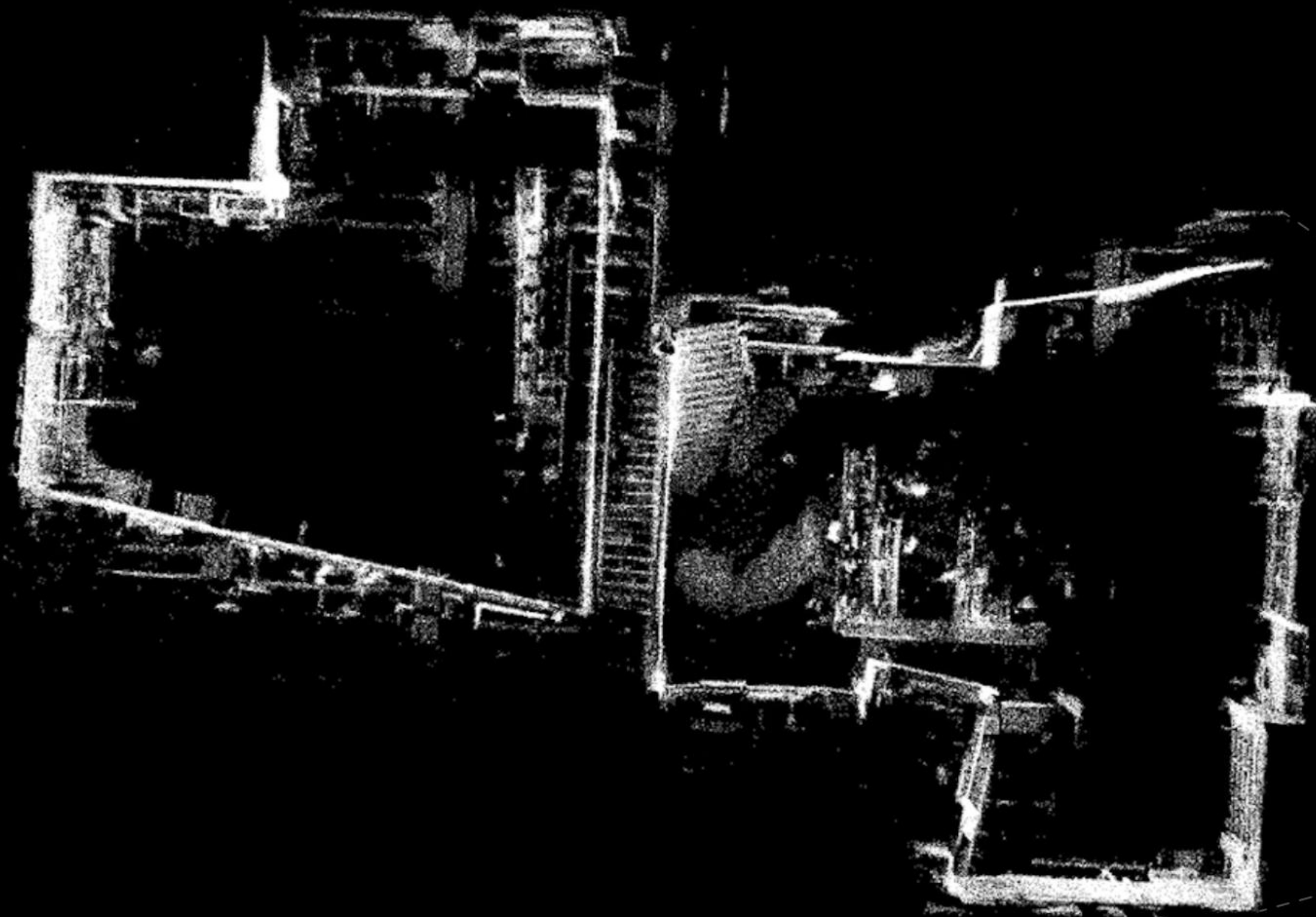
POWERED BY A 3D POINT CLOUD

As LEMUR 2 clears a building, its LiDAR sensor generates a 3D model of the environment to enable these autonomy functions

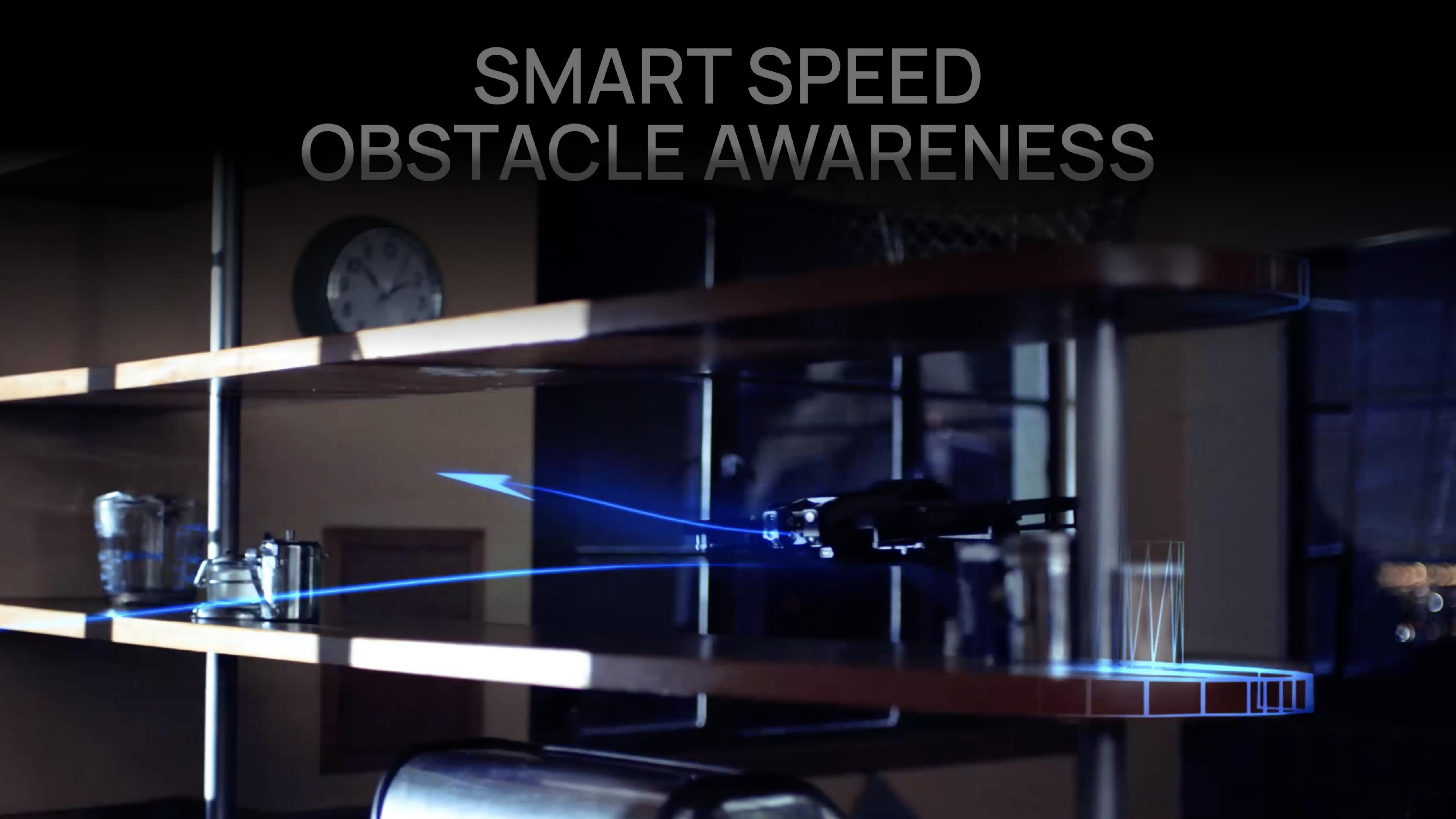


TO REALTIME FLOOR PLANS

A 2D Realtime Floor Plan is streamed to the remote controller for quick decision making.



SMART SPEED OBSTACLE AWARENESS



BRINC CONNECT

Meshes with other drones, controllers and body born radios for extended range in complex scenarios

Drones work as signal repeaters

1:many LEMUR 2 control

AES-256 encryption

Penetrates through walls





BRINC Pilot

Flight app displays real-time views and enables control of your LEMUR 2. Runs on the included BRINC controller.



BRINC LiveOps

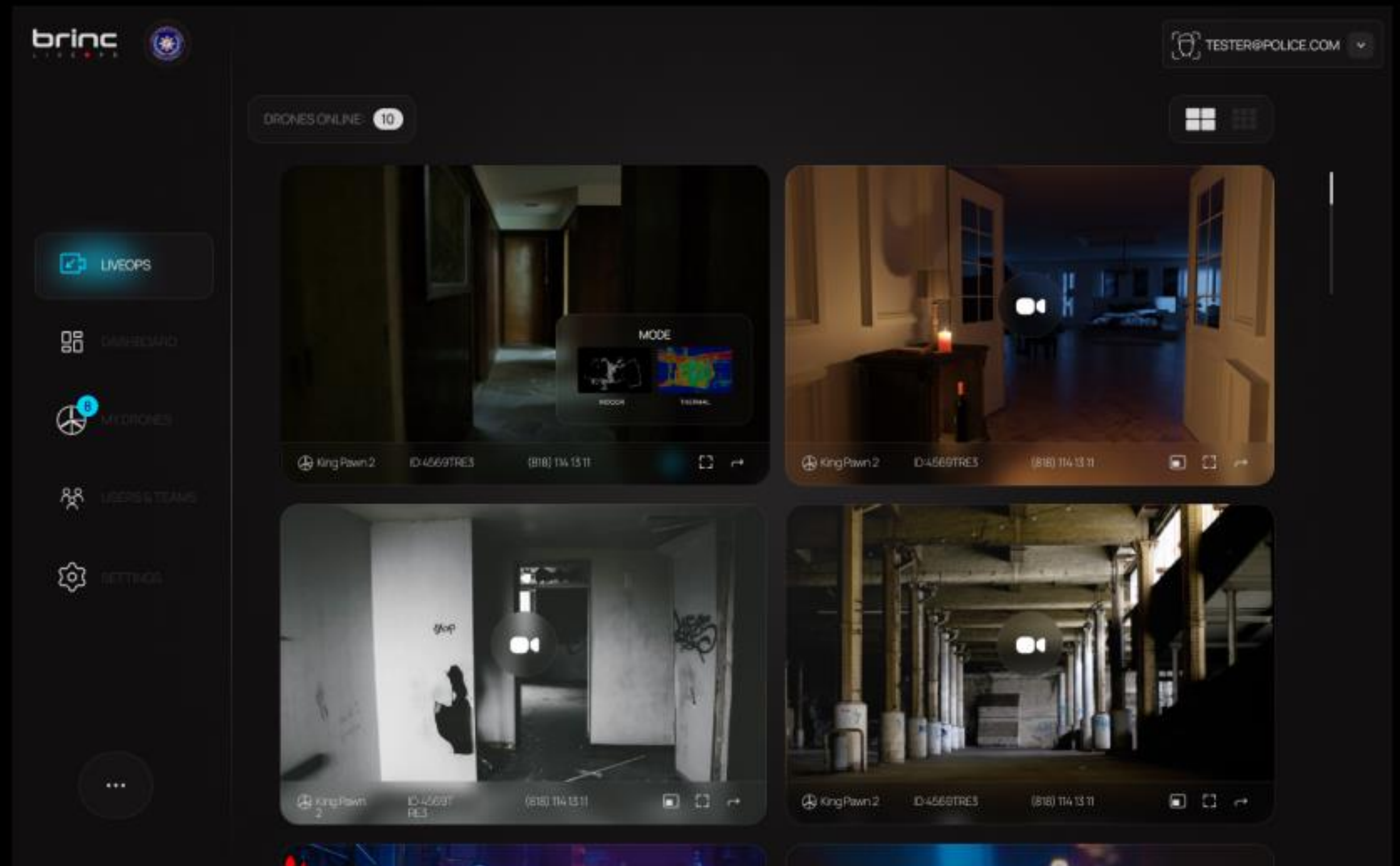
Access live video feeds or Realtime Floor Plans remotely. Runs on any modern browser.



VIDEO STREAMING

Solutions for On and Off Site Access

BRINC LIVEOPS



brinc
LIVEOPS

< Back to all Drones

TESTER@POLICE.COM

DRONES ONLINE: 10

LIVEOPS

DASHBOARD

MY DRONES

USERS & TEAMS

SETTINGS



King Pawn 2

ID:4569TRES

(R10) 75.13.11




CASPOLICE



REMOTE CONTROLLER


 Integrated
Touchscreen

 Share to
TV over HDMI

 Anti-glare
Screen



 Tactical glove
compatible

 2,500 Nits Max
Brightness

 Ergonomic
Grips

DROPPER & LAUNCH PAD



Last inch delivery
Multipurpose Dropper

Hitch a ride
Launch Pad



Capacity: 1lbs



NDAA
Compliant

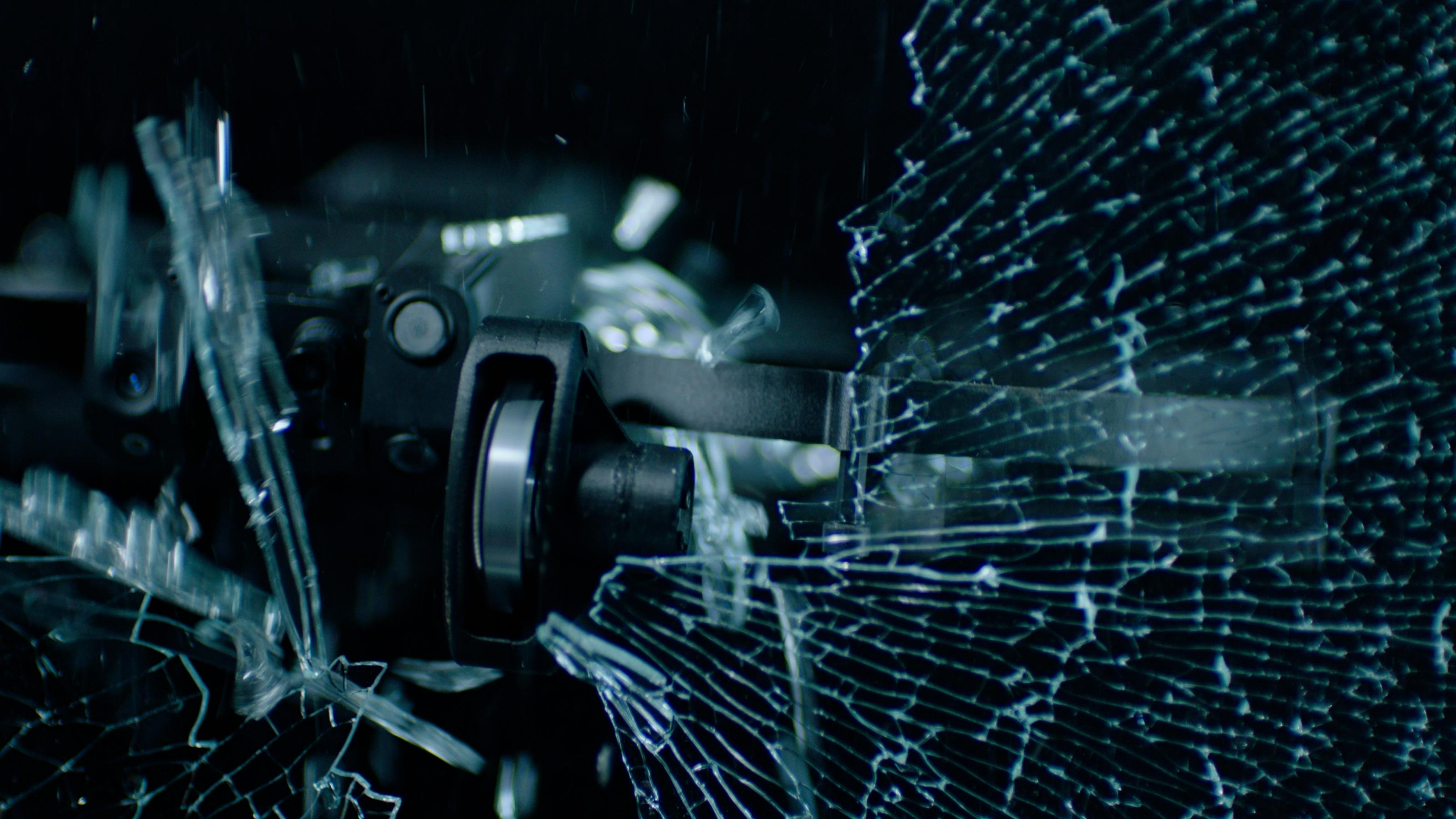


MADE IN THE UNITED STATES



Glass Breaker Gain Access















BRINC

WWW.BRINCDRONES.COM

Territory Account Executive Mark Lang

mark.lang@brincdrones.com

972-754-5929



NORTHERN PLAINS
UAS TEST SITE

Changing what is possible with UAS. *Safely, efficiently, seamlessly.*

Trust and respect through experience

Our Mission is to collaborate with the FAA and industry partners to develop equipment, systems, rules, and procedures to

safely integrate unmanned aircraft into the National Airspace System

without negatively impacting existing general or commercial aviation.

North Dakota state support

FAA partner since 2013

Flights



We'll get you in the air.

Consulting



We're here to help.

Research



Pushing the boundaries of what is possible.

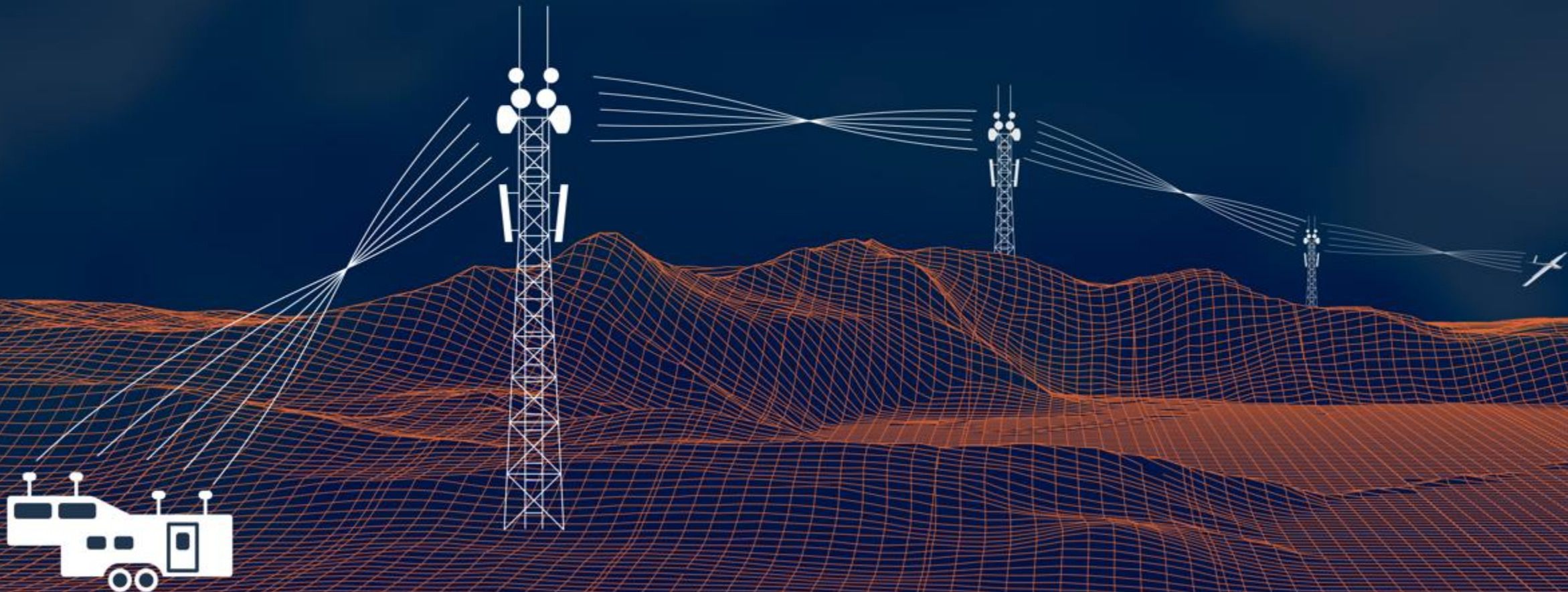
Facilities & Assets



We have the equipment, facilities, and environment you need.



What is Vantis?



Shared Infrastructure





NORTHERN PLAINS
UAS TEST SITE

THALES
Building a future we can all trust

N O R T H D A K O T A ' S U A S S Y S T E M

OPEN FOR UAS

Leverage the power of beyond-visual-line-of-sight (BVLOS) flight. Vantis creates economic opportunities and empowers communities.



THE VANTIS SYSTEM



REMOTE
INFRASTRUCTURE



UNMANNED AIRCRAFT
SYSTEMS (UAS)

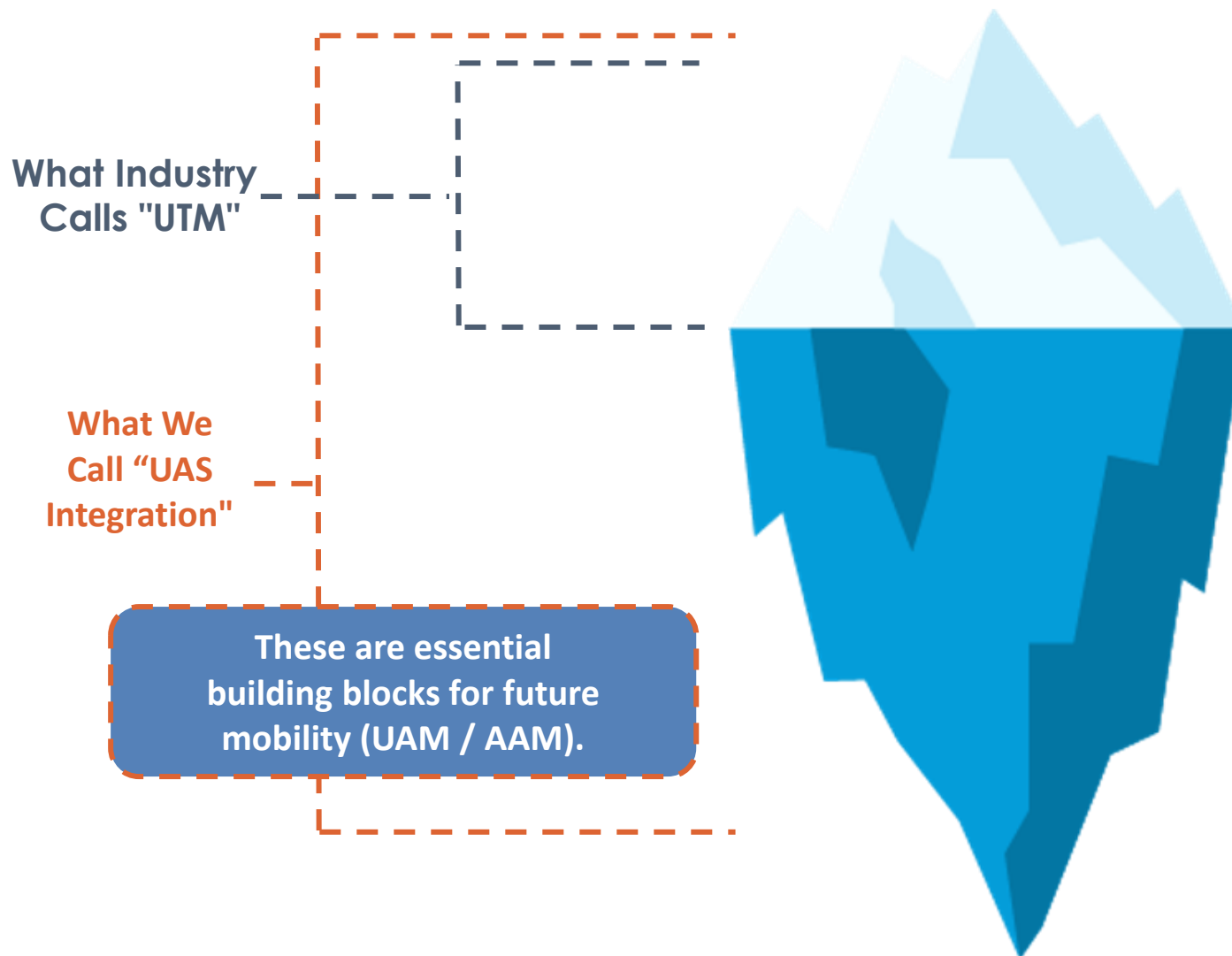


BACKHAUL DATA
NETWORK



MISSION & NETWORK
OPERATIONS CENTER

Real-world UAS Integration is much more than just "UTM"



UAS Services

E-registration, Weather, Geographical, AIM, Authorization, Surveillance, Datalink, ...

UAS Digital Infrastructure

Authority application, Pilot application, Remote ID, ...

UAS Operator Infrastructure

Aircraft, Ground control station, UAS Service Suppliers (USS), ...

UAS Advanced Services

SDSPs, Strategic deconfliction, Counter-UAS, Detect-and-avoid, ...

Safety-Critical Cloud Services

FIMS, Separation advisory service, Ground & air risk, Traffic & surveillance, Health & monitoring, ...

Physical & Remote Infrastructure

Surveillance, Communications, Ops center, Backhaul network ...

Cybersecurity

Encryption, Asset protection, Monitoring, Incident response, ...

Support Systems

Maintenance, System testing, Troubleshooting, Data storage, ...



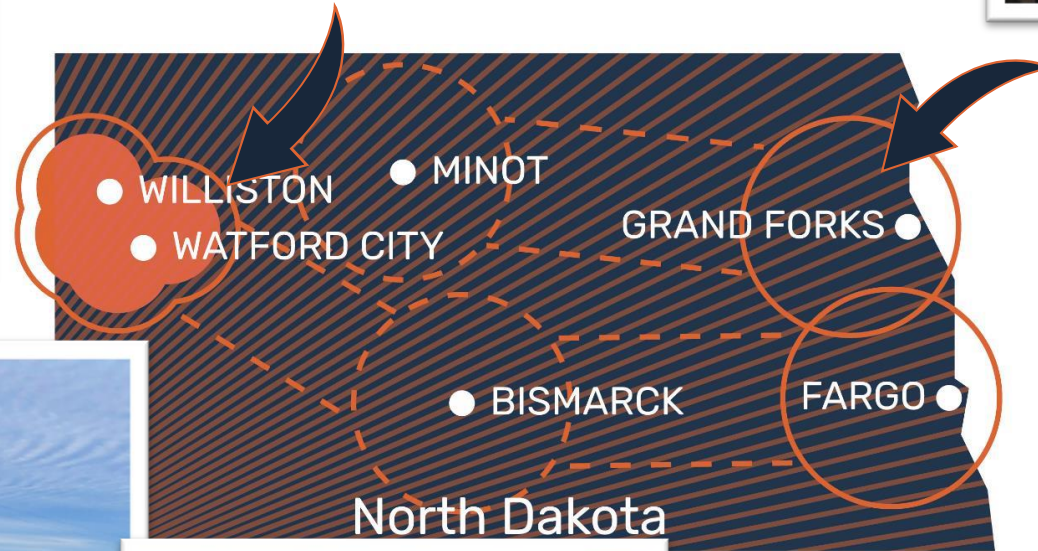
Vantis Operations



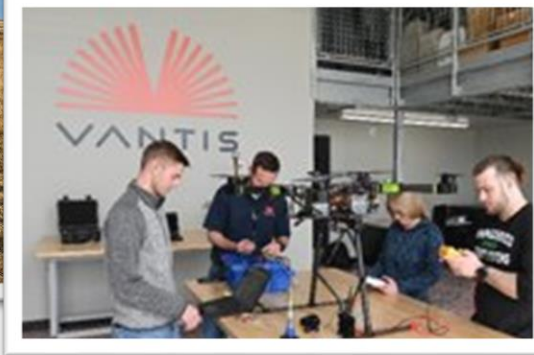
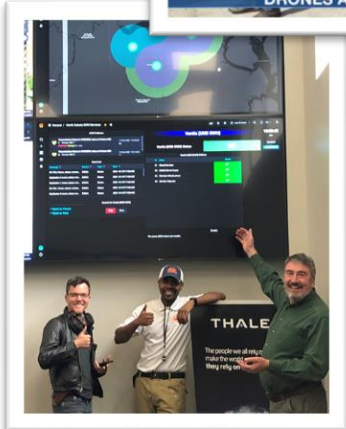
Installed and **active** in northwest corner of state



MNOC located at Grand Sky Business Park



Installed on eastern side of the state



NORTHERN PLAINS
UAS TEST SITE

THALES
Building a future we can all trust

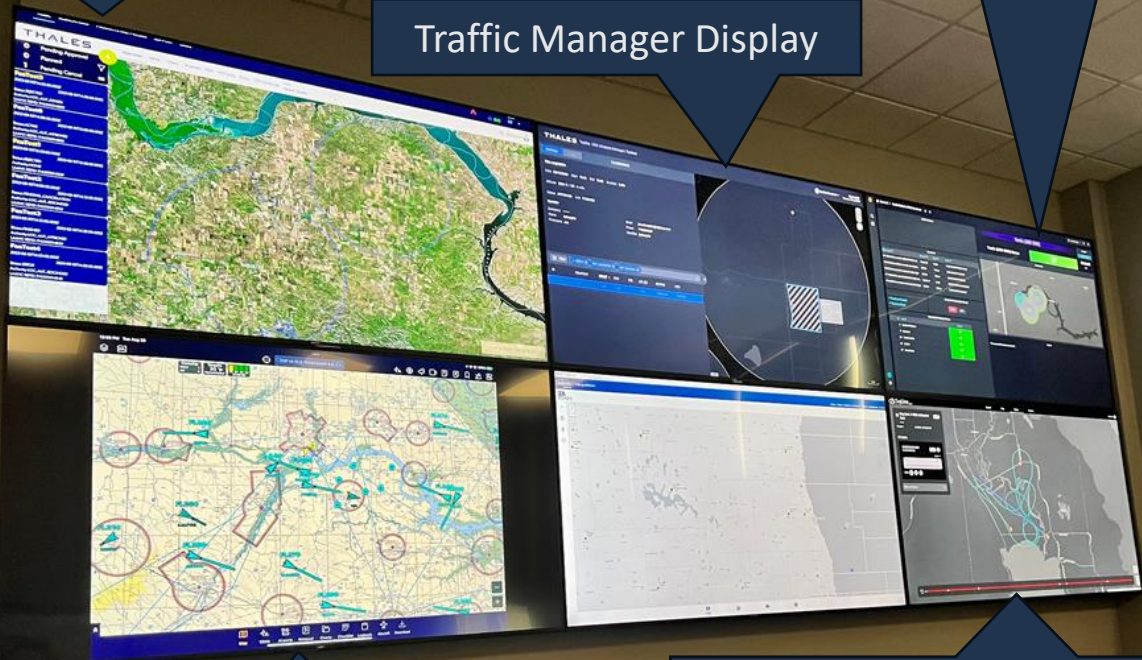


Combination of Infrastructure & Services to Align to the Safety Process

Mission Planning System

Monitoring & Control
(Health Status Monitor)

Traffic Manager Display



Remote Pilot Display

Communication
Monitoring

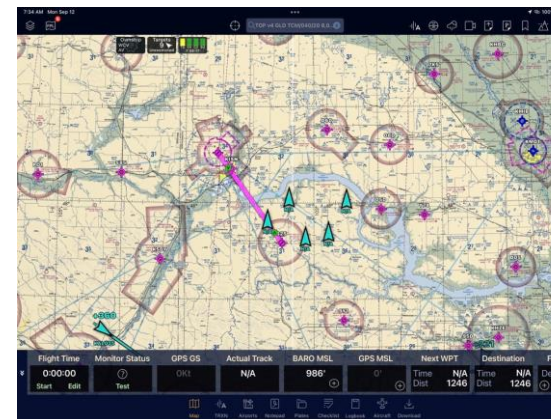
Short-Range Radar



CNPC & ADS-B



Medium-Range Radar

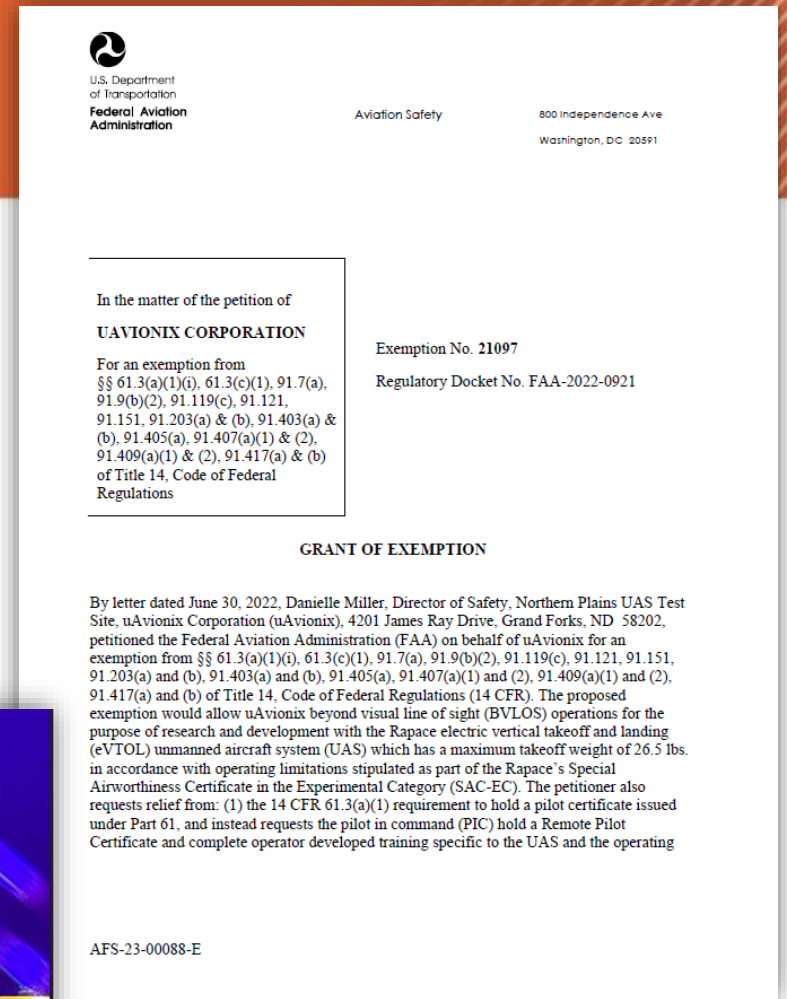


Remote
Pilot Traffic
HMI



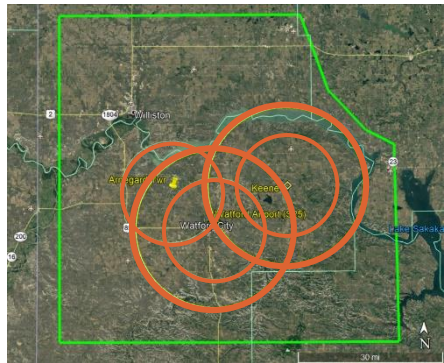
Major Milestones Achieved....

- Petition for Exemption Approved
- Lead Site for FAA Near Term Approvals Process (NTAP)

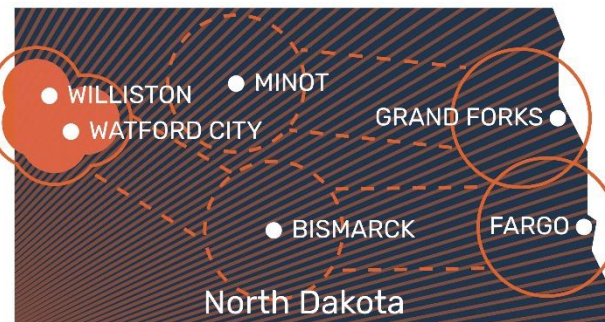


What does this mean for your State?

- Vantis can be expanded to your State
 - Operator Approval using Vantis Approved, 3rd Party Network Services
- Designed to **“Jump-Start” your UAS/AAM Integration Programs...**
 - Scalable to potentially nationwide
 - Repeatable to allow easy deployment
 - Approvable from the regulators’ standpoint
 - Economical to reduce total overall cost of supporting infrastructure



Local Area



Statewide



NAS-Wide (example)



Thank You

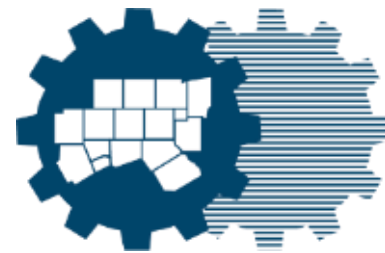
NPUASTS.COM

and

VantisUAS.COM

Video





NCTCOG Regions Uncrewed Related Initiatives

ERNEST HUFFMAN | NCTCOG | 9.26.2023

Image Provided By Getty (source for
external images only)

Current NCTCOG Programs

North Texas Airspace Awareness Pilot

Effort to Integrate all DSS Providers data and get the most regional cities familiar with airspace management

North Texas Minimum Viable UTM Infrastructure Smart Grant

Phase 1: DOT Smart Grant application for funding of deployment of infrastructure as a feasibility Pilot

Alliance Digital Logistics Hub

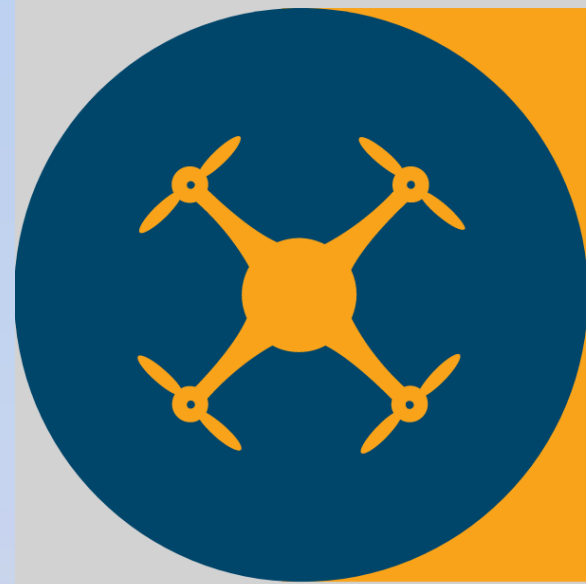
The first ever implementation of a fully integrated autonomous drayage and smart infrastructure platform in the world.



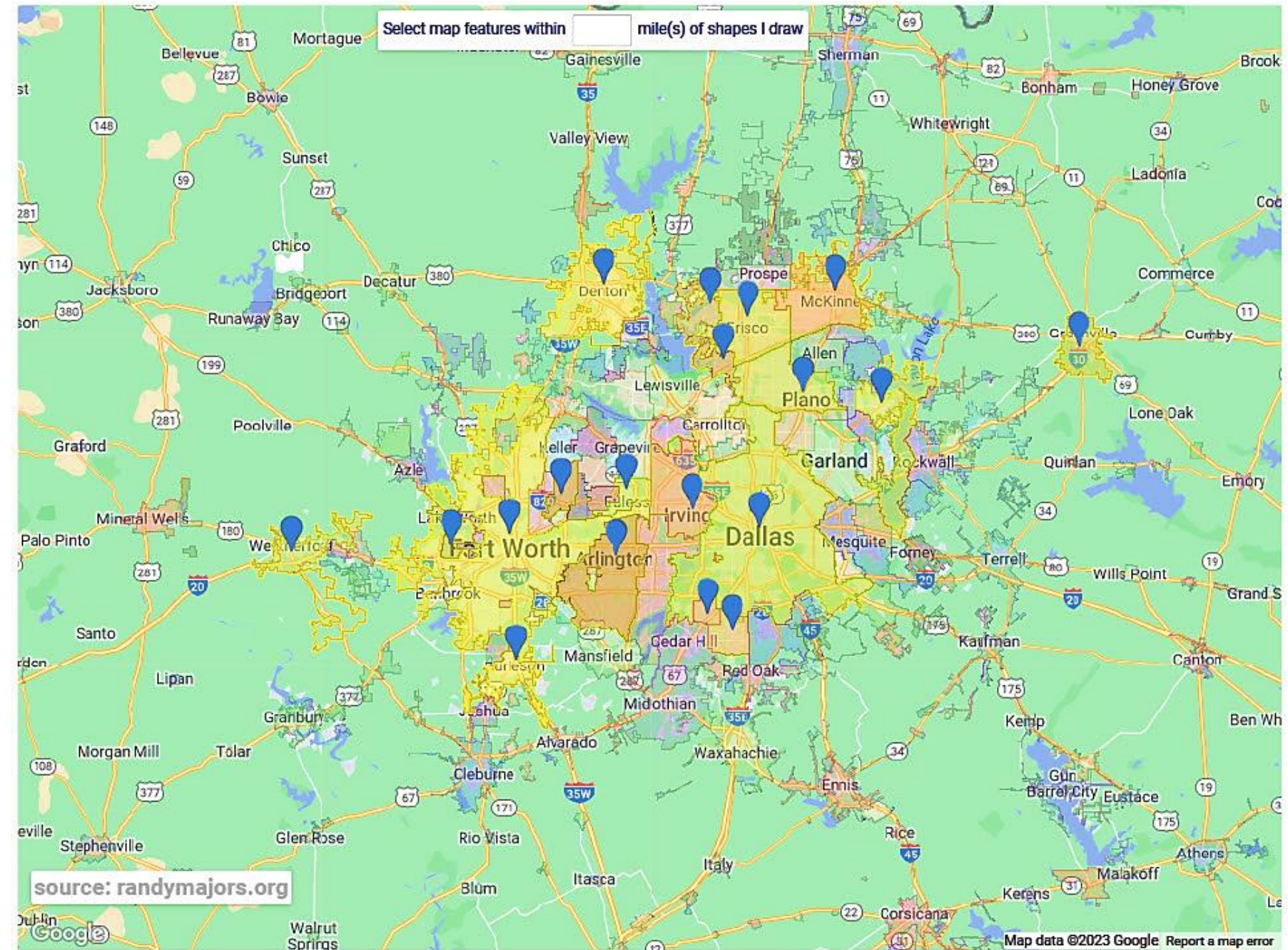
Participating Cities

19 CITIES

participating in the North Texas Airspace Awareness Pilot



Arlington	Fort Worth	McKinney
Burleson	Frisco	Plano
Dallas	Greenville	The Colony
Denton	Irving	Weatherford
Desoto	Little Elm	White Settlement
Duncanville	North Richland Hills	Wylie
Eules		



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